

A **better loan.** A better way. Using a mortgage broker.

Nearly half of Australians who take out property finance use a broker to do the hard work for them.



Finding the perfect loan can feel like a maze. And with thousands of different loans available, from dozens of providers, it's little wonder. Even knowing where to start can be overwhelming.

How it works

A mortgage broker takes an impartial view of hundreds of loans – from big name financial institutions you know and trust, to small banks and credit unions – and works with you to match the right loan to your goals and financial position.

A good broker will:

- Assess your needs and financial position and recommend competitive loan options
- Take the time to explain the full process, from application to settlement
- Do most of the leg work, acting as an intermediary and negotiating with the lender
- Complete mountains of paperwork, leaving you to simply review and add your signature
- Liaise with key parties, including solicitors and real estate agents (and you!) to ensure a smooth settlement
- Perform ongoing reviews for you after settlement to make sure you are always on a competitive loan.

About Loan Market

Founded in 1994, Loan Market has over 1,000 brokers. We have relationships with over 30 lenders in Australia alone.

Our partnership with Ray White, a household name and Australasia's largest real estate business, gives our brokers strong insights into the property market.

We know that organising finance can be a hassle and that's why we're happy to chat with you at a time and place that works best for you. Best of all you don't pay us a single dollar for our service – because we receive commission from successful lenders.

Every year we help more than 20,000 Australians purchase or refinance their properties.

Contact your local Loan Market broker today to find the right loan for you.